



December 23, 2019

Becky Reese, Senior Financial Analyst

FirstService Residential

25 Northwest Point Blvd #330

Elk Grove Village, IL 60007



RE: Introduction to Global Water Technology, Inc.

Thank you for taking the time to review the following information regarding Global Water Technology, Inc. (GWT). Our goal for over 30 years has been to partner with condominium associations such as those managed by **FirstService Residential** to provide superior service and treatment products to keep high value, critical process systems running efficiently and protected while reducing operational expenses.

Main Category of Service: Water Treatment – for Steam Boilers, Closed Loops, and Cooling Tower Systems (HVAC)

Secondary Products/Services: Condensate Drip Pan Treatment / Ice Melt / Softener Salt / Water Softener / Reverse Osmosis / ASHRAE Standard 188 Compliant Water Management Program / Lead Testing / Domestic Water Services / Cooling Tower Cleaning / Legionella Testing

FSR Program Exclusive Highlights:

- 10% Discount off manufacturer's list price.
- Exclusive capital equipment lease to own program for modernization/upgrade projects.
- Free/complimentary water, energy, and fuel efficiency surveys. (Exclusive to water treatment related considerations)
- Free/complimentary site evaluations for liability/risk.
- FSR portfolio discount off standard services and GWT manufactured products.
- Free/complimentary on-site or off-site training for operators in the basics and advanced considerations of water treatment operations.
- Fixed fee monthly service agreements vs. Pay per drum options available.

If you have any questions, feel free to contact me any time at 708-349-9991 or pmorgan@gwt-inc.com.

Sincerely,

Patrick Morgan

Patrick Morgan | Vice President of Sales & Marketing

Global Water Technology, Inc.

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