



**Date:** 02/02/2022

**To:** First Service Residential Customers

**Re:** In Good Company marketing program – Added Benefits and Discounts

To Whom It May Concern - Listed below are the “Added Benefits and Discounts” that Dunning Electrical Services, Inc. is offering to First Service Residential Managed Properties Customers.

**These item prices below only apply to the following services:**

- Monthly Maintenance Electrical Proposals
- Energy Survey of Property
- Circuit Breaker Panel Upgrades
- New First Time Customer Discount

For any of these programs or contracts, Property managers are requested to contact our office for further details and quotes. ***PLEASE make sure you mention our Added Benefits and Discounts pricing so we can apply to you and your project at your managed property/properties.***

We thank you in advance for the opportunity to serve you and your electrical contracting needs!

**1): Monthly Maintenance Electrical Proposals**

***This type of proposal work entails monthly service of building common areas, exit and stair sign compliance/maintenance, emergency light compliance/maintenance.***

Maintenance Services shall be limited to the repair or replacement of lamps, lighting fixtures or electrical outlets located in the common areas of the building. Our Monthly Maintenance Electrical Proposal services do not include: elevator or alarm work or work performed as part of the repair, rehabilitation or construction of any part of the premises. We will provide a written report of all work performed and the results of all inspections and will procure a Monthly Maintenance Electrical Permit for the premises in accordance with the applicable provisions of The City of Chicago electrical codes: 13-12-490 / 13-12-530 / 13-12-580.

***Keeping up-to-date/compliant with The City of Chicago can save hundreds of dollars/month in fines/fees***

<b>Regular Costs Include</b>			
\$ 150.00	Per permit pulled	PERMIT CHARGE	
\$ 130.00	Per labor hour	INSPECTION/MAINT/REPAIR CHARGE (Min. 1 billable labor hr per month)	
\$ -	For materials	(If used we will bill accordingly)	
<b>First Service Residential 'Added Benefits and Discounts' Rate</b>			
\$ 145.00	Per permit pulled	PERMIT CHARGE	<b>DISCOUNT OF \$5.00 PER PERMIT PULLED</b>
\$ 125.00	Per labor hour	INSPECTION/MAINT/REPAIR CHARGE (Min. 1 billable labor hr per month)	<b>DISCOUNT OF \$5.00 PER/HR ON LABOR</b>
\$ -	For materials	(If used we will bill accordingly)	



**2): Energy Survey of Property**

*This would entail an energy survey of the property to determine what cost-saving applications could be used which may included but is not limited to: lighting retrofits/upgrades, thermographic testing, Com-Ed cost-savings program/discounts.*

*Savings amounts vary depending on ComEd approval*

<b>Regular Costs Include</b>			
\$ 1,200.00	Per thermoscan	THERMOSAN CHARGE	
\$ 130.00	Per labor hour	(If labor is needed to correct thermosan issues)	
\$ -	For materials	(If used we will bill accordingly)	
<b>First Service Residential 'Added Benefits and Discounts' Rate</b>			
\$ 950.00	Per thermoscan	THERMOSAN CHARGE	<b>DISCOUNT OF \$250.00 PER THERMOSCAN</b>
\$ 125.00	Per labor hour	(If labor is needed to correct thermosan issues)	<b>DISCOUNT OF \$5.00 PER LABOR HR</b>
\$ -	For materials	(If used we will bill accordingly)	

**3): Circuit Breaker Panel Upgrades**

*Group-pricing of units to upgrade old/antiquated/non-compliant fuse boxes or Federal Pacific circuit breaker panels into circuit breaker panels which are more energy-efficient and updated for the 21<sup>st</sup> century standards and safety.*

*Groups from 1, 2-10 units, 11+ units get the best price for installs*

<b>Regular Costs Include</b>			
\$ 1,280.00	Price per Unit	For (1) Unit only	
\$ 1,160.00	Price per Unit	For (2-10) Units	
\$ 1,080.00	Price per Unit	For (11+) Units	
<b>First Service Residential 'Added Benefits and Discounts' Rate</b>			
\$ 1,250.00	Price per Unit	For (1) Unit only	<b>DISCOUNT OF \$30.00 PER PANEL/UNIT</b>
\$ 1,130.00	Price per Unit	For (2-10) Units	<b>DISCOUNT OF \$30.00 PER PANEL/UNIT</b>
\$ 1,040.00	Price per Unit	For (11+) Units	<b>DISCOUNT OF \$40.00 PER PANEL/UNIT</b>

**4): New First-Time Customer 10% discount (up to \$100.00 off \$1,000.00 maximum amt.)**

*Limited to Building Common Area work ONLY*

*Dunning Electric will offer a 10% new first-time customer discount to any Proposal / Time & Material work for a First Service Residential managed property. THIS DISCOUNT IS LIMITED TO BUILDING COMMON AREAS ONLY – NOT RESIDENTIAL UNITS OR RESIDENTIAL CUSTOMERS.*

\*\* WE RESERVE THE RIGHT TO CHANGE OUR PRICING AT ANY TIME WITHOUT FURTHER NOTICE \*\*